PX-520A

Case Clip(s) Detailed Report
Sunday, January 09, 2011, 1:33:45 PM

520-A

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📁 **Matias, Manuel D. (Vol. 01) - 03/10/2010**   **1 CLIP (RUNNING 00:21:45.400)**

🎬 Mr. Matias, could you tell us who ...

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MMEDIT	27 SEGMENTS (RUNNING 00:21:45.400)	

1. PAGE 5:22 TO 5:25 (RUNNING 00:00:04.700)

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22              Mr. Matias, could you tell us who
23      your employer is?
24              A.      Robert Wood Johnson University
25      Hospital.
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2. PAGE 10:13 TO 11:08 (RUNNING 00:01:18.300)

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13              What software does Robert Wood Johnson
14      currently use or license from Lawson Software?
15              A.      Right now we are currently using --
16      I'm assuming you're speaking modules?
17              Q.      Yes.  Modules and applications or
18      however it is you would refer to them.
19              A.      Okay.  Right now we're using what is
20      called RSS, Requisitions Self-Service.  It's where
21      the end user orders their supplies.  We use the
22      inventory management tool.  It's where all the
23      inventory's housed, storeroom, house stock.  We
24      also use the general ledger, AP and budget module
25      and we also use a module called MSCM, and that's a
00011:01  module that we use to go up and bar count the units
02      that have bar codes.  It's a hand-held technology.
03              Q.      Okay.  And is inventory management,
04      is that the same as inventory control?
05              A.      Yes.
06              Q.      Okay.  And does Robert Wood Johnson
07      also license Purchase Order?
08              A.      We use the PO module, yes.
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3. PAGE 11:09 TO 11:12 (RUNNING 00:00:08.000)

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09              Q.      And does law -- excuse me.  Start over.
10              Does Robert Wood Johnson license
11      Procurement Punch-Out?
12              A.      No.
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4. PAGE 11:13 TO 12:08 (RUNNING 00:01:14.900)

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13              Q.      Does Robert Wood Johnson license
14      Lawson's EDI software?
15              A.      Yes.  We do use EDI here.
16              Q.      Okay.  Is there any other software
17      modules or applications that you're aware of that
18      Robert Wood Johnson licensed from Lawson?
19              A.      Let's see what else.  We use add-ins
20      to extract and upload data but that's an Excel --
21      you know, in conjunction with Excel.
22              Q.      Were these add-ins provided by
23      Lawson?
```

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09              A.     Gowns and gloves, yes, they're in
10      there.
11              Q.     Okay.  Could you explain what types
12      of data are included about the items that are in
13      the Item Master?
14              A.     Sure.  In the Item Master we take and
15      put the description.
16                     Lawson only has 30 characters for the
17      Description field so we get creative and if it's a
18      suture, you know, we start it with s-u-t and then
19      try to fit it in all the dimensions, you know, six
20      by whatever centimeters.
21                     It contains the manufacture number so
22      in case we ever call the vendor and we need to
23      identify the item to them, we got to give them the
24      manufacture number.  It contains a unit of measure
25      which is usually the unit of measure that is
00017:01    stocked by us and the manufacturer and is usually
02      the purchase unit measure so if it's a box, you
03      know, we're buying it by the box.  If it's an each,
04      you know, we're issuing out by the each, we're
05      buying by the box, that's all that the Item Master
06      has.
07              Q.     Okay.  And when someone -- let me
08      start over.
09                     If a requester wants to purchase a
10      particular item or put in a request for that item
11      to be purchased would they base their choice of
12      which item they need on that item description?
13              A.     There's a couple of ways that the
14      requester could find the item.
15                     There's a -- a screen called PO 15
16      and it's basically -- they're a template so
17      whatever items they want to see when they log in we
18      put all those items under that template so they
19      will only see that template.  If the item's not in
20      there, then in RSS, requisitional service, they
21      could do the search option and search for a
22      description, manufacture number, catalog number,
23      you know, and then they go narrow, narrow the item
24      and pick the one that they want.
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9. PAGE 19:09 TO 20:06 (RUNNING 00:01:24.800)

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09              Q.     Mr. Matias, do you know how many
10      vendors Robert Wood Johnson uses within the Lawson
11      procurement system?
12              A.     My God.  Right off the top of my head
13      I'm going to say 3,000.
14              Q.     And do you know who the largest five
15      vendors are that Robert Wood Johnson uses?
16              A.     I know the number one is Owens Minor.
17      Then you have Medtronic.  Then you have Synthes --
18              Q.     Sorry.  Could you spell that?
19              A.     S-y-n-t-h-e-s.  And the other two not
20      off the top of my head.
21              Q.     Okay.  So is it -- is the vendor
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         22     information associated with items in Item Master
         23     somehow provided in the system?
         24            A.     The vendor information we get from
         25     finance -- finance bills the vendor.  They tell us
  00020:01     the vendor number and if we build an item, then we
         02     associate the item in another location called IC 12
         03     to that vendor.
         04            Q.     Okay.  So the vendors are associated
         05     with -- with items in the Item Master using IC 12?
         06            A.     Correct.
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10. PAGE 20:07 TO 20:15 (RUNNING 00:00:31.300)

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         07            Q.     Okay.  And what if a particular item
         08     has more than one vendor associated with it?
         09            A.     In Lawson it can only have one vendor
         10     associated to it.  Then if we buy that same item
         11     from another vendor, then there's another screen
         12     called PO 13.3 that we could associate the same
         13     Lawson number to multiple vendor item numbers which
         14     in essence turns out to be different vendors.
         15     That's a rare occasion.
```

11. PAGE 22:18 TO 24:05 (RUNNING 00:01:31.700)

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         18            Q.     I see.  If you -- say, for instance,
         19     if Robert Wood Johnson wanted to order a box of
         20     paper clips --
         21            A.     Mm'mm.
         22            Q.     -- and they could order it from
         23     Staples or, say, Office Max --
         24            A.     Mm'mm.
         25            Q.     -- realizing I know that you say you
  00023:01     don't have any office supplies in your system --
         02            A.     Right, right.
         03            Q.     -- but assuming that you did, then
         04     how would you go about making it in the Item Master
         05     such that those paper clips could be ordered from
         06     either vendor; either Staples or Office Max?
         07            A.     Okay.  In -- in the Item Master it
         08     doesn't have vendor information.  It's just like
         09     the core of the items.  It just has a description
         10     and the unit of measure.
         11            Then when you move into IC 12 that's
         12     where you associate the vendor to it so it's
         13     automatically going to default to whatever vendor
         14     we have set up there.
         15            Now, if they want to buy -- let's
         16     say, Staples is on back order for those paper clips
         17     and they to buy from Office Depot, then before they
         18     go search for it, it's not going to show up unless
         19     we add it into PO 13.3 as another option for that
         20     same Lawson number and then when it gets to a PO,
         21     we got to be knowledgeable to change the vendor
         22     from Staples to Office Depot.
         23            Q.     So you would only have one Lawson
         24     item number?
         25            A.     For paper clips.
```

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06      information, they go into another option that's the
07      search button and -- and it searches the entire
08      Item Master.  They could put in the Lawson number.
09      They could put our old inventory number from our
10      old system because we carry that over.  They can
11      put a manufacture number.  A word.  Let's say
12      they're searching for gloves.  You can put glove
13      and everything that contains that word glove will
14      come up and then they have to, you know, narrow the
15      search by picking up the one that they really want
16      and that's how they search for an item.
17              Q.      Okay.  And when you're talking about
18      the requester performing this search would this all
19      be done within Requisition Self-Service?
20              A.      Yes.
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16. PAGE 28:12 TO 28:21 (RUNNING 00:00:28.000)

```
12              Q.      Okay.  So within Requisition
13      Self-Service could you tell me which of the search
14      functions that Robert Wood Johnson has available
15      for its requesters?
16              A.      It's just -- it's -- when you go into
17      the Requisition Self-Service at the top of the
18      button it has just the word search and you click on
19      search, another screen pops up with a little field
20      and you get to type in whatever information you
21      want to type in to search.
```

17. PAGE 29:03 TO 29:13 (RUNNING 00:00:18.900)

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03              Q.      Are you familiar with something
04      referred to as UNSPSC codes?
05              A.      Yes.
06              Q.      Does Robert Wood Johnson use UNSPSC
07      codes?
08              A.      No.
09              Q.      So Robert Wood Johnson doesn't have
10      any UNSPSC codes designated for the items --
11              A.      Correct.
12              Q.      -- in the Item Master?
13              A.      Correct.
```

18. PAGE 29:20 TO 30:15 (RUNNING 00:00:50.000)

```
20              Q.      Are you familiar with the Advance
21      Search feature within the Requisition Self-Service
22      application?
23              A.      Yes.
24              Q.      And is that enabled on the Robert
25      Wood Johnson implementation?
00030:01         A.      Yes.  And that's where the end user
02      searches, you know, like I explained before, the
03      items.
04              Q.      And could you explain how the Advance
05      Search feature works?
06              A.      Sure.  When the end user logs into
07      RSS, you know, all the -- their fields already
08      populated.  Then on the top, you know, you click on
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         09    advance search and that's where you type in the
         10    Lawson item number, the description, you know,
         11    glove, you know, the manufacture number and
         12    anything that contains -- whatever you typed in
         13    there pops up on your screen and that's where you
         14    have to, you know, pick the right item that you
         15    want to order.
```

19. PAGE 32:17 TO 35:05 (RUNNING 00:03:15.300)

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         17              Q.     Mr. Matias, can you briefly explain
         18    how purchase orders are generated using Lawson's
         19    procurement software?
         20              A.     Mm'mm.  Okay.  So the purchase orders
         21    are generated when the user goes into requisitions
         22    of service, they find their item.  You know, they
         23    put their quantity in.  They hit check-out.  Our
         24    buyers are instructed to pull down those orders at
         25    ten o'clock in the morning and at 2:30 in the
00033:01    afternoon.  They run what is called PO 100 so every
         02    requisition that's sitting out there puts it into a
         03    PO and that's how it gets created.
         04              Q.     Okay.  And how does that purchase
         05    order actually get transmitted to Robert Wood
         06    Johnson's vendors?
         07              A.     Sure.  So after the buyer runs PO
         08    100, they get a report of all the POs that were
         09    created.  They go in and verify the pricing and
         10    everything's correct.  Once they're done, on the
         11    top right-hand corner there's a release function.
         12    You click release and depending on how we have it
         13    set up in the back end, either EDI or fax or, you
         14    know, E-mail the system automatically knows how to
         15    send those POs out.  You know, they have to run
         16    another -- we have it set up to automatically run
         17    another job called PO 120 that gathers all the POs
         18    and then another job that's run, ED 501, if it's an
         19    EDI and that's also scheduled to run and that's how
         20    it goes out.
         21              Q.     So EDI is one of the options for
         22    actually transmitting the purchase orders --
         23              A.     Mm'mm.
         24              Q.     -- to the vendors?
         25              And do you know about what percentage
00034:01    of purchase orders get transmitted by virtue of the
         02    EDI?
         03              A.     I'm going to say 75 percent.
         04              Q.     Okay.  And does Robert Wood Johnson's
         05    vendors provide information on whether the items
         06    ordered in these purchase orders are actually in
         07    inventory once the purchase order's transmitted?
         08              A.     Rephrase that for me.  Do you mean do
         09    they give us acknowledgment if they received the
         10    order and they have the item?
         11              Q.     Yes.  Exactly.
         12              Do they provide any sort of
         13    information about the availability of the items --
```